

A VERY WARM WELCOME

CEO Opening Remarks



Anne Thjømøe

CEO

CHANNEL PARTNER INITIATIVE

A focused investment

We're adapting our organization to strengthen day-to-day collaboration with distributors.

Your dedicated team

Jesper, Nour, and Hyemi are here to support you, collaborate with you.

Practical improvements

Clearer communication, faster responses, and consistent guidance to help you serve customers.

SVAR LIFE SCIENCE

A TRUSTED PARTNER IN TESTING & ASSESSMENT

At Svar Life Science, we offer more than assay products and laboratory services — we provide tailored solutions that drive innovation in drug development and clinical diagnostics.

- **INNOVATIVE ASSAY SOLUTIONS**

From *iLite*[®] cell-based assays to comprehensive complement system assessments, we provide the tools our customers need to advance their research and development.

- **COMPREHENSIVE LABORATORY SERVICES**

We offer Biomarker, bioanalytical, and QC testing, expert diagnostic services, and regulatory support. Our services meet GCP, GLP, GMP, and ISO 15189 standards.

- **TRUSTED PARTNERSHIP**

Supporting pharma, biotech, and clinical labs worldwide, ensuring our customers have a reliable partner every step of the way.



OUR VISION

To be a leader of the development of tomorrows' life science solutions

OUR MISSION

Working in close partnership, we provide innovative solutions and the answers in life science, that support our partners to deliver improved quality of life



130

DEDICATED EMPLOYEES

Collaborating with the global scientific community



30

YEARS OF EXPERIENCE

Delivering accurate assay solutions for over 30 years



20

GLOBAL REACH

Top 20 pharma companies & CRO's are Svar customers



Svar's Vision & STRATEGIC DIRECTION



Therese Segerstein

Portfolio Director



Pharma

Discovery
Pre-clinical testing
Clinical evaluation
Manufacturing
Post-market

iLite® Cell-based Solutions

Assay Ready Cells & custom development

Complement System Solutions

Functional & biomarker ELISA assays

Autoimmunity Solutions

CCP, GBM, ANCA

CRO Services

GLP, GCP Bioanalytical testing

QC Testing Services

GMP lot release testing

Diagnostic Services

Clinical esoteric testing

Diagnostics
Patient monitoring

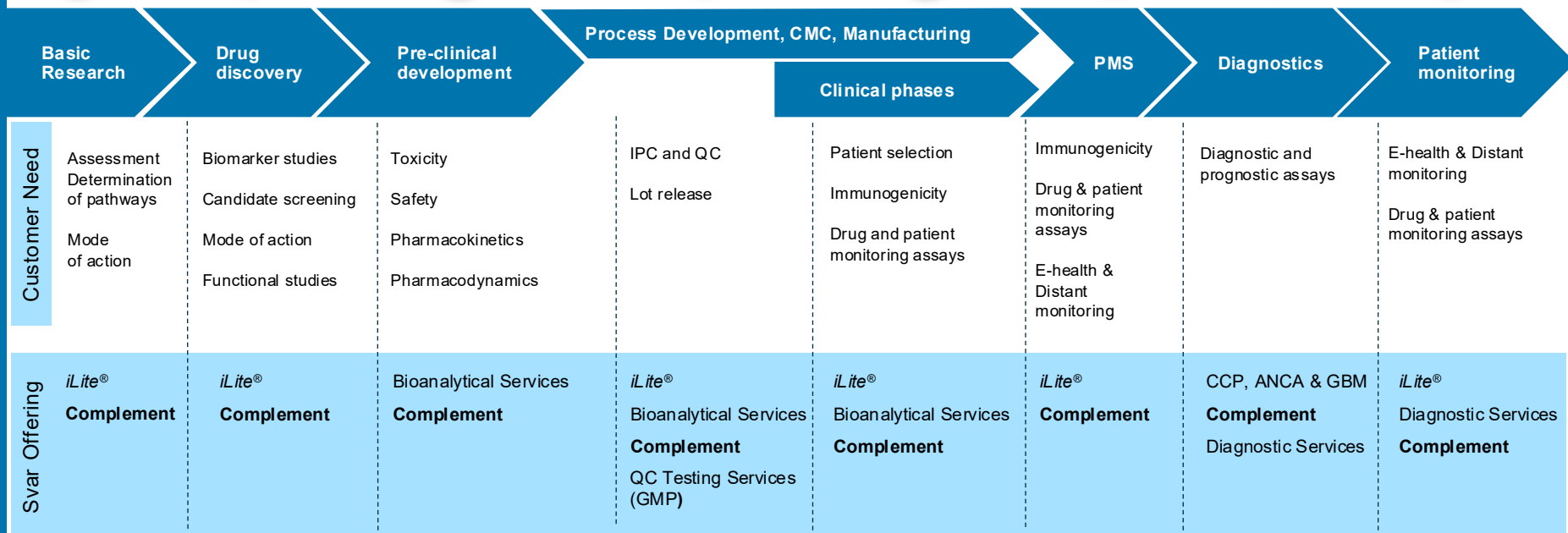


Clinical

LOOKING FOR THE **RED** THREAD & OUR COMPETITIVE EDGE

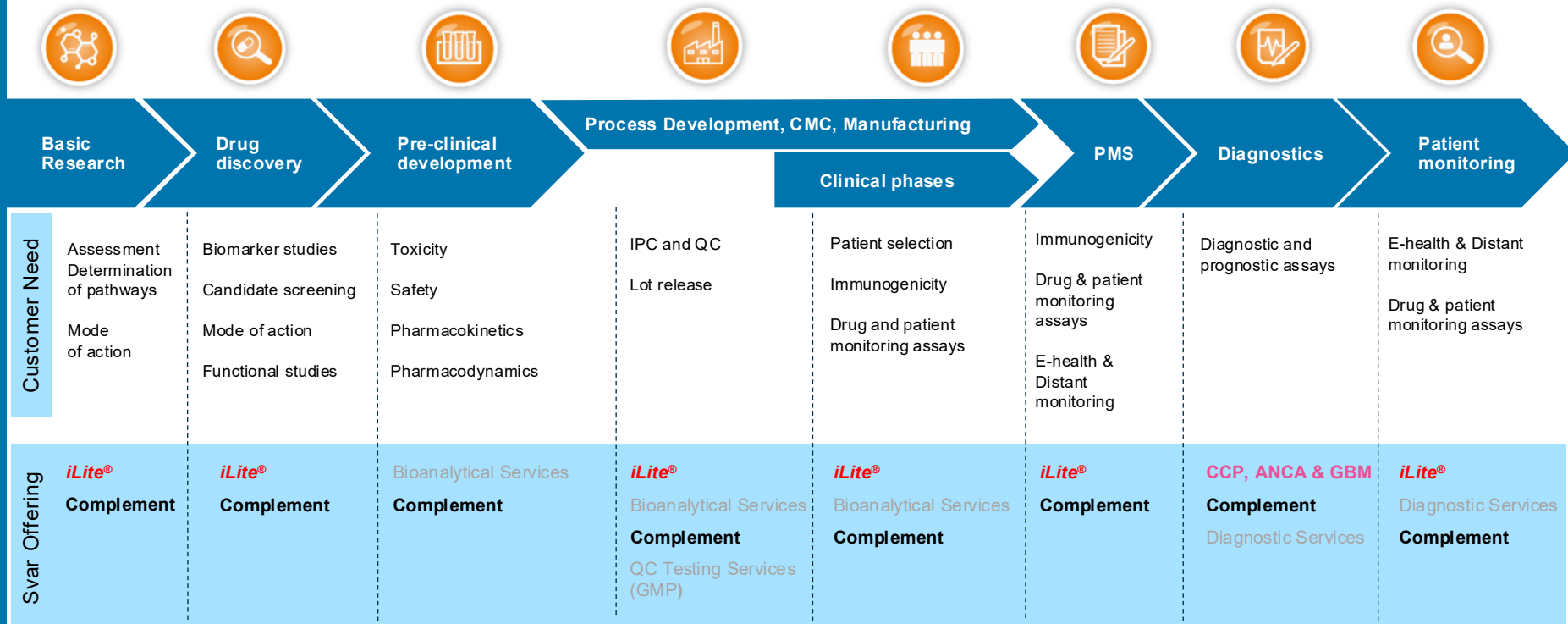
Svar's Technologies & Services

HOW THEY FIT IN THE LIFE SCIENCE VALUE CHAIN



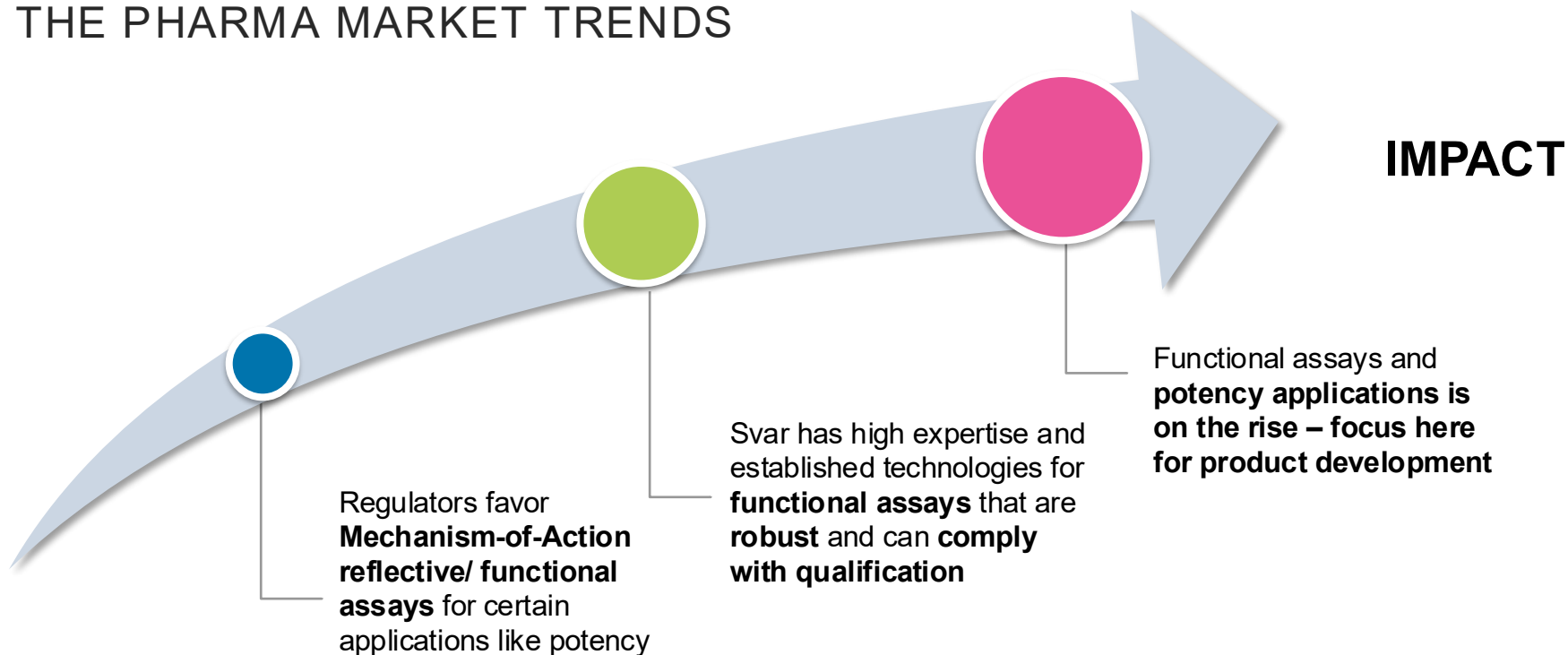
Svar's Technologies & Services

HOW THEY FIT IN THE LIFE SCIENCE VALUE CHAIN



Customer Assay Needs: Functional/MoA/Potency

THE PHARMA MARKET TRENDS



Customer Assay Needs: **IVDR Compliance**

THE PHARMA MARKET TRENDS

Wieslab Complement Kits

ISO:13485

Our strategic POV is to be fully prepared to enter this new regulatory era with our customers and partners, and we are fully committed to adhering to the new legislation in good time to support our partners through this.

Customer Assay Needs: Complement in drug development

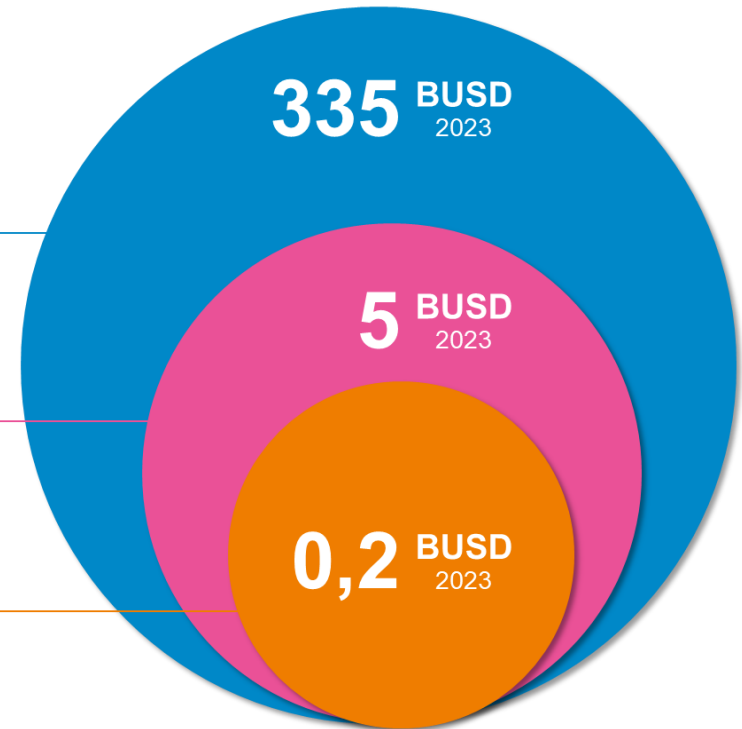
THE PHARMA MARKET TRENDS

TOTAL MARKET SIZE

Drugs Potentially Influencing The Complement System

Complement-targeted Drug Market

Complement Deficiency Diagnostic Testing Market



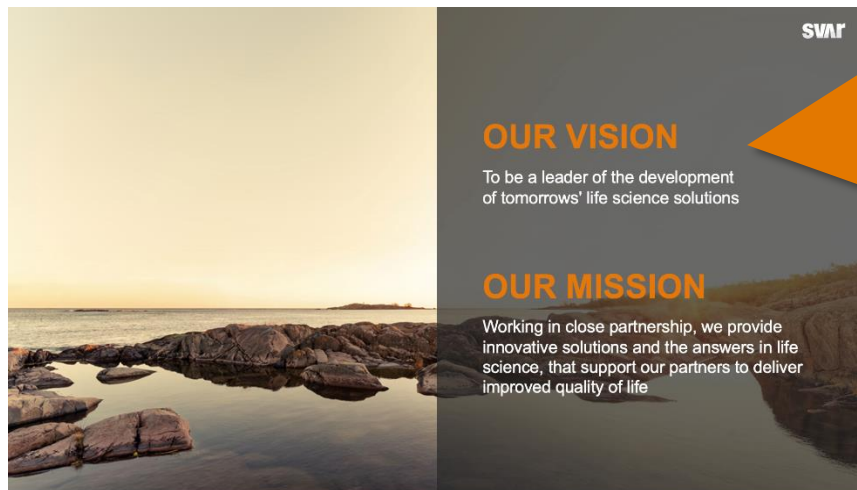
3 YEAR STRATEGIC DIRECTION



**Own the complement space,
while growing globally
as an expert partner for
pharma assay solutions**

Whar does this mean for our Distributor Partners?

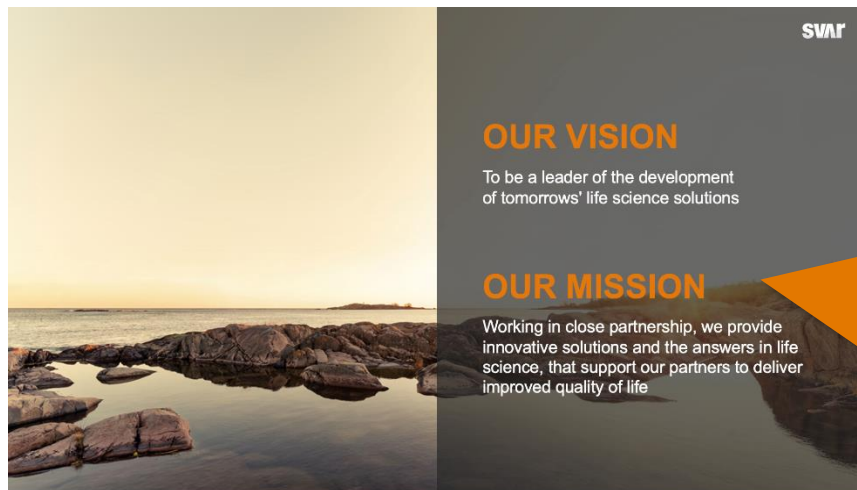
Circling back to our **Vision**:



- We want to grow and expand both our offering and our market reach
- We want to do this innovatively, trying to offer first-to-market as well as state-of-the-art solutions.
- We want to provide thought leadership within the field of Complement

What does this mean for our Distributor Partners?

Delivering this through our **Mission**:



- We want to achieve all of this collaboratively – striving for an open and transparent approach.
- We want to partner up with key players both in Academia and Industry – to maximize the opportunities

SVAR LIFE SCIENCE

A GLIMPSE INTO OUR FUTURE STRATEGY

Demand is rising—so are we

Regulatory complexity, fast technology shifts, and higher customer expectations are opportunities to differentiate.

Svar is investing and strengthening our position— together with partners.

Focus areas (actions already underway)

- Regulatory readiness & registrations to support global access
- Digitalization to improve efficiency and communication
- Continuous product development aligned to evolving needs



Our road ahead

- Continue to focus on becoming a Preferred Partner for complement solutions.
- Build a stronger global presence as a unique provider of expertise & niche solutions.
- Leverage on excellent track record and maximize opportunities within the pharma and clinical segment.



Takeaways for You

- **Your current business is validated**

“If you sell Wieslab Complement System Assays today or our cell-based functional solutions, you are already at the center of our strategy.”

- **There is headroom, not disruption**

“We are not replacing your portfolio. We are thickening it.”

- **You won't carry the thought leadership alone**

“We intend to lead the conversation on complement — scientifically and clinically.”





SVAR

Answers in Life Science